



## EMDG update

June 2010

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### Ready, set, LODGE!

Applications for the 2009-10 grant year are now open so grab an [application form](#) and get started! The forms are available on the Austrade website in Word, Excel and smart-form format. Printed copies of the application package are also available and can be obtained by contacting your [local EMDG office](#). If you are using the website versions don't forget to download a copy of [A Guide to Applying for EMDG](#) to assist you.



### EMDG initial payment amount: 2009-10 grant year

The Hon Stephen Smith MP, Minister for Foreign Affairs and Trade announced today that the initial payment amount for 2009-10 grant year EMDG applications is \$27,500. This means that, those businesses qualifying for grants of \$27,500 or less will receive the full amount of their grant entitlement in a single payment. Those qualifying for grants over \$27,500 will receive \$27,500 on assessment of their grant application and a second payment at the end of June 2011 once all applications have been assessed. For more details read the Minister's [press release](#) or visit the Austrade website by [clicking here](#).



### Changes to EMDG

Legislation has been passed that will result in a number of changes to the EMDG scheme. The changes apply to expenses incurred from 1 July 2010 and applications lodged from 1 July 2011. The changes aim to both extend the life of the EMDG scheme and better balance the cost of the scheme to its budget. The changes also aim to ensure that those exporters most deserving of grants receive the greatest level of support possible within the budget available for the scheme. [Find out more](#).



### EMDG second tranche payout: 2008-09 grant year

The second tranche payout rate for 2008-09 grant year EMDG applications was 73.94%. This meant that, those EMDG applicants qualifying for a second tranche (above \$50,000) payment received 73.94 cents in the dollar of their provisional grant entitlement above \$50,000. The second tranche payment rate for 2009-10 grant year applications will be determined in late June 2011. Visit the [Austrade website](#) or contact your [local EMDG office](#) if you have any questions or require further information about EMDG payment amounts.

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### Attention Year 3+ applicants and those promoting goods not made in Australia

If either of these apply to you there are some changes that you need to be aware of. The Ministerial Determinations relating to Australian Net Benefit Requirements (relating to the Option B EMDG Performance Measure) and Significant Net Benefit Requirements (relating to goods not made in Australia) have been recently updated to clarify the requirements under them and make them easier to understand and apply consistently. The updated Determinations can be accessed [here](#) - Technical Information .

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### Do you need to submit additional documentation with your application?

When preparing your application, don't forget to check whether you need to submit additional documentation along with your application form and schedules. This applies if you are:

- A first-time applicant
- Claiming \$40,000 or more for an Overseas Representative
- Promoting goods that are not made in Australia
- Applying for your third or subsequent grant and have selected the Option B performance measure

If any of these apply to you, make sure you read [A Guide to Applying for EMDG](#) to find out what additional documentation you need to submit.

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### What's new in the 2009-10 application forms?

- New question on form requesting first-time applicants to indicate if they are running at a loss and provide information on how they intend to fund their export activities going forward.
- Changes to wording of Applicant and Consultant declarations
- New wording in the Option B Performance Measure requirements (see page 5 of [A Guide to Applying for EMDG](#)) resulting from changes to the Australian Net Benefit Requirements Ministerial Determination
- Changes to Schedule 8 Registration and/or Insurance of eligible intellectual property (see pages 34 & 35 of the 2009-10 [EMDG Application Package](#))



### Lodging early? Make sure you are audit-ready

If you are planning to lodge your 2009-10 grant year application soon after 1 July, make sure you have all your supporting documentation ready as you could be contacted for your assessment audit sooner than you think! Austrade gives priority to processing complete and accurate applications lodged by 30 September 2010 so it pays to be audit-ready at the time you lodge. Read our EMDG Record Keeping [fact sheet](#) to find out what documentation you need to have at-hand to support your claim.



### Client successes: Silver Trowel digs deep into export success

Two-time Export Market Development Grant (EMDG) recipient Silver Trowel Trade Training is a nationally accredited provider of building and construction trade training, including plastering, wall and floor tiling, roof tiling, bricklaying and carpentry. [Find out](#) how the EMDG scheme has helped promote their quality training programs to the world.



### Recognising export excellence

Applications are now open for each of the eight State and Territory Export Award programs. Winners from these programs automatically progress as finalists in the prestigious national program – the Australian Export Awards. Last year’s overall winner, the Prime Minister’s Australian Exporter of the Year, NOJA Power, said: “the recognition we received significantly contributed to our largest order intake ever.” There’s an Award category to suit everyone: from small business, regional and emerging exporters, to services, mining, ICT, arts and education. [Apply here](#) or call 1300 88 19 20 for more information.

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